

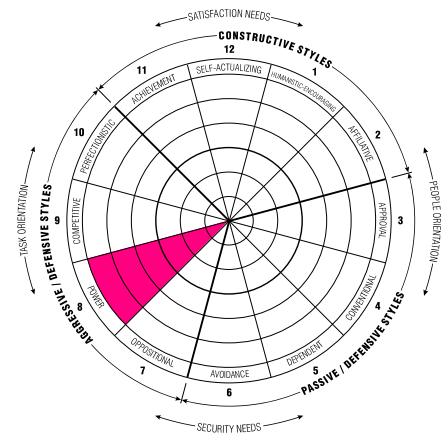
LSI Power-based Leadership Style

Themes and Forced Ranked Behavioural Effectiveness

Do Less of These Behaviours and Your Leadership Effectiveness Drives... **Key Non-Power Themes**

1. Willingness to Share Power and Be With Others as Equals.
(versus: a high need for status, influence, and control - often vying for position)
2. Listens Carefully to Others Point of View - Curious and Open.
(versus: narrow and rigid thinking, abruptness, and lack of confidence in others)
3. Discusses “How” Others Would Like to Process With a Task.
(versus: dictate rather than guide the actions of others, a telling non-collaborative approach)
4. Tolerant and Receptive to Other Ways of Seeing or Doing.
(versus: tries to run everything by themselves, forceful or vindictive to others)

Power 8 o'clock	
Item	
seldom admits mistakes	
resists suggestions made by others	
little confidence in people	
dogmatic and rigid	
easily offended	
abrupt	
dictatorial	
critical of others	
gets angry easily	
hostile, aggressive	
on the offensive	
sees others as selfish	
needs to control others	
vengeful and mean	
argumentative	
bossy	
dominating	
believes in force	
runs things by self	
hard, tough	



Behavioural Rankings:

The behavioural items at the top of chart create more ineffective impact on the effectiveness of your leadership style than the behaviours at the bottom.

Rating Behaviours:

- “0” essentially unlike me
- “1” like me quite often
- “2” like me most of the time